

MYOB RetailManager

Shopping around for the perfect Point of Sale system?
You've come to the right place.

When you're in retail, it can be a challenge keeping up to speed with your workload. A normal 'day at the office' can see you juggling stock management, customer service and sales, staff and many more things... and then, of course, you're trying to maintain a life outside of work.

As such, finding a software solution that helps you understand your business as well as run it is the first step to ensuring your business succeeds.



Welcome to MYOB RetailManager – the complete retail management system

At MYOB, we know what it's like to run your own business – after all, we started in a spare room only a little over a decade ago.

Our retail software is designed, developed and tested in close collaboration with existing retail businesses. By automating many of your key store procedures and processes, MYOB RetailManager makes it easy to:

- Process sales fast, including lay-bys and accounts
- Manage your inventory
- Identify where you're making money
- Comprehensively manage pricing
- Easily work out your GST and integrate with selected MYOB accounting software.

MYOB RetailManager also comes with one year of Retail Enhancement and Support, giving you technical support 7 days a week, exclusive offers and more.

You can purchase RetailManager 'up-front' with one year of Retail Enhancement & Support included or by monthly subscription.

MYOB RetailManager – for fast sales processing

Processing sales takes just few seconds with MYOB RetailManager, and several customers can be served at once using multiple payment types.

Complete store management – from PC-Eftpos integrated sales through to purchase orders and inventory management (using one or multiple PCs as required). It's customisable to speed up your processes, easily handling discounts, returns, invoices, sales orders etc, and displaying 'up sell' prompt messages.

Even more time and expense is saved through the ability to perform end-of-day 'cash ups' from multiple floats or tills – in just a few clicks.

MYOB RetailManager – your business management tool

Unlike a cash register, with a few mouse clicks MYOB RetailManager creates comprehensive reports to give you more insight into how your business makes profits and cash flow. In essence, it gives you the information you need to know to make the decisions to make your business a success.

- Identify what's selling and what's not
- Report comprehensively on margins - where you're making money



RetailManager – factsheet

- Understand how efficient your sellthrough process is
- Identify what you've marked down and when
- Manage your GST reporting more easily.

Helping your business, 7 days a week with Retail Enhancement and Support

Our retail contact centre is open during the following hours:

Monday to Wednesday: 9.00am - 7.00pm
Thursday to Friday: 9.00am - 9.00pm
Saturday to Sunday: 9.00am - 5.00pm
(Australian Eastern Standard Time)

You'll also receive MYOB Retailer – our monthly 'e newsletter'. This will ensure your business gets the most out of your software, with tips and technical information and the latest trends in retail.

When you subscribe to Retail Enhancement and Support you also get exclusive discounts and special offers.

MYOB RetailManager – your staff performance partner

With a little basic training, you and your staff will get the hang of MYOB RetailManager in no time at all. What's more, the software makes it easy to:

- Monitor and report on staff performance
- Train on sales and inventory management processes
- Track incentives – commissions and bonuses
- Implement security – adjust levels for different staff members
- Report on average sales value and average items per sale.

Planning a promotion?

The promotional pricing feature enables you to:

- Prepare in advance – Set up a promotion, dates and times, to seamlessly start and end sale periods.
- Set and alter your pricing – Mark up, mark down or set a specific dollar amount for your promotions.
- Keep track of what's selling – Monitor the progress of a single or multiple promotion using the promotions activity report.
- Save time – The system automatically re-sets the normal selling price at the end of the promotion.

MYOB RetailManager – your complete inventory management tool

All stocktaking is now performed from one window and accessed through a single menu item. MYOB RetailManager classifies stock into one of any number of departments, and then into one of three categories per department.

Stock replenishment and re-ordering is easy with RetailManager's stock classification system, which includes:

- A Department and Categories Assistant
- Tutorials – Show Me How buttons and Help menu
- Purchase Order and Goods Received windows
- Reassign Stock Items
- Quickly select Multiple Stock enter items that belong to the same department or category
- Duplicate Stock – quickly create similar stock items off a single item.

What's new in MYOB RetailManager?

Export reports to PDF

You can now export RetailManager reports to PDF (Portable Document Format).

Import Export Wizard

The Import Export Wizard has been updated to reflect the changes to the classification of stock items.

Restricting staff privileges

In the Restrict Staff Group Privileges feature, certain menu items or features have always been linked. Some of these groupings have been modified.

- Selecting Hide Cost Price/Profit no longer selects Lock Sell. Staff for whom cost price or profit is hidden will now be able to change the sale price or give discounts.
- Restricting the Stock window or all the Miscellaneous options applies different restrictions from before.

PC-EFTPOS Integration

The new RetailManager integrates easily with PC-EFTPOS. This enables EFTPOS payments to be processed directly from their RetailManager terminal without the need to re-key into a separate EFTPOS terminal or buy a separate printer. EFTPOS receipts are incorporated into POS receipts, speeding up sales processing.

There are also new, detailed warning messages that appear when you select features that are linked to others.

Link with other MYOB software for a complete front-of-house to back-office solution

MYOB RetailManager integrates with most MYOB accounting software to give you a complete store front to back office solution. ▶



RetailManager – factsheet

System Requirements

Recommended:

Operating system:	Windows® XP Professional (Service Pack 2)
Processor:	Pentium® 4 processor (or equivalent) at 1.5GHz or faster
Memory:	512MB RAM or more
Hard disk:	10GB or more of free disk space
Display:	1024x768 dpi resolution
Backup solution:	CD/DVD writer or a USB storage device
Printer:	Barcode label – high quality laser printer

Minimum:

Operating system:	Windows 2000 (Service Pack 4) or Windows XP
Processor:	Pentium III processor (or equivalent) at 500MHz
Memory:	256MB RAM
Hard disk:	1GB of free disk space
Display:	640x480 dpi resolution or 800x600 dpi if you are also using MYOB RetailHospitality
Printer:	Dockets, reports, etc – local or network
Mouse & keyboard:	Windows-compatible

The MYOB Retail Point of Sale ‘family’

From single retail stores and start-ups to multiple store operations and franchises, MYOB has a range of Point of Sale solutions to suit your needs:

MYOB RetailBasics

Point of Sale software with more power than a cash register.

MYOB RetailReady

Retail hardware and software solution which includes MYOB RetailBasics, Cash Drawer, USB Docket Printer and Barcode Scanner.

MYOB RetailHospitality

Touchscreen and table management software for cafés, bars, restaurants and food stores.

MYOB RetailEnterprise

Multi-site retail management solution to keep track of all your retail stores.

How to purchase MYOB RetailManager

Onsite consultants

RetailManager Professionals can visit your store and help with the total retail solution – from business needs analysis enquiries and software/hardware implementation right through to after-sales service. For more information, call MYOB on **1300 555 111**.

Call MYOB

You can purchase MYOB RetailManager by calling MYOB on **1300 555 111** (credit card payments only).

Visit a store

MYOB RetailManager is also available at leading software resellers.